

# TOP AGENT MAGAZINE

## KAREN TREPTON

As a trailing spouse who moved with her husband and his job, Karen Trepton knew what it took to buy and sell a house successfully. During their 36 years of marriage, Karen and her husband, Dave, moved 12 times throughout six different states. Packing and moving weren't new to Karen. Before she was married, she lived in 16 other homes and apartments. That's a whopping 28 in total. Frequently, she found her new home in need of repair and updating. Karen quickly gained a passion for renovating and staging homes. A love she not only enjoyed but was so good at it that a friend recommended she get into real estate.



Karen decided to give it a try in 1991, and the rest, you might say, is history. She quickly learned that her strong service experience in the hospitality field and her love for real estate make for a winning combination for her clients. When Karen and Dave started their family, they moved back to Wisconsin and the Lake Country Area. They loved to be closer to family. Karen is a 4th generation Lake Country resident. Her grandfather was a farmer in the area, and her parents owned a home on the lake.

In 2000, Karen and Dave purchased their current home — an 1800s Lake Home on Lac La Belle in Oconomowoc. She renovated the home to provide multigenerational living spaces, allowing her boys to grow up with their grandparents, who occupy an apartment within the home. After a few years of raising her children, she joined Shorewest, REALTORS®. Karen's success in real estate continues today because of the many relationships she has built. "Over 90% of my business today is referral-based," Karen shares. "Putting a client's goals ahead of personal interests is key!" Karen attributes her unique style of helping clients find their dream home while maximizing the most out of their living situation as the differentiating trait that sets her apart from her competitors. In addition,

Karen stays authentic and accountable, contributing to her network of clients resulting in a record year for Karen in 2021, where she sold 13 million dollars in volume.

Karen embraces the Lake Country Community and lifestyle. She grew up and raised her family in the area, and enjoys helping others find their dream home. When her kids were in school, Karen volunteered in the classroom and sat on the local public education foundation board. She also was active in

their favorite pastime, sailing, by serving on the sailing school board of her yacht club and the Midwest regional board for high school sailing, where she was successful in starting a sanctioned high school sailing program for the metro Milwaukee area. She now serves on her local yacht club board as Commodore.

When Karen isn't working, she loves the Midwest lake life and the variety of activities it offers to her and her family. She also enjoys reading (she's been a book club member for over 20 years) and spending time with friends and family.



To learn more about Karen,  
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